

Transnational Tax Network

International Structuring for U.S. Taxpayers after the American Taxpayer Relief Act of 2012

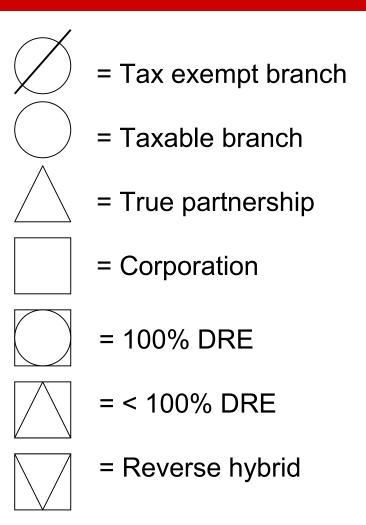
Jim Spencer Vestal & Wiler May 2, 2013

Qualified Dividends CFC Look through rule ATRA of 2012

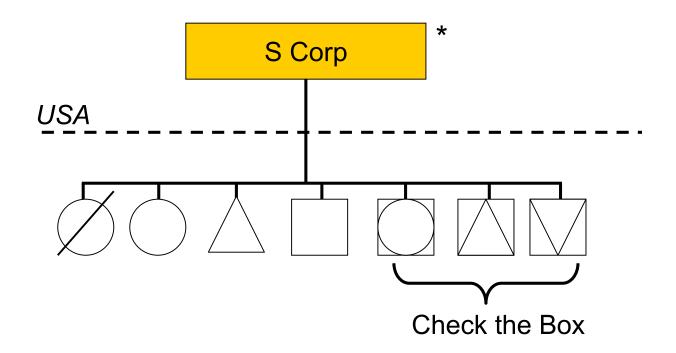
- Qualified Dividend tax legislation no longer has a sunset provision.
- The maximum tax rate applicable to Qualified dividends increases from 15 percent to 20 percent for post-2012 dividends.
- The 3.8 percent medicare tax applies to post-2012 qualified dividends for taxpayers with AGI > \$200K or \$250K.
- Dividends from Qualified Foreign Corporations (QFCs) are taxed as qualified dividends if certain requirements (holding period, LOB provision, non-PFIC).
- Dividends from CFC to CFC do not cause foreign personal holding company (FPHC) income under the look through rule of section 954(c)(6) for years beginning before 01/01/2014.

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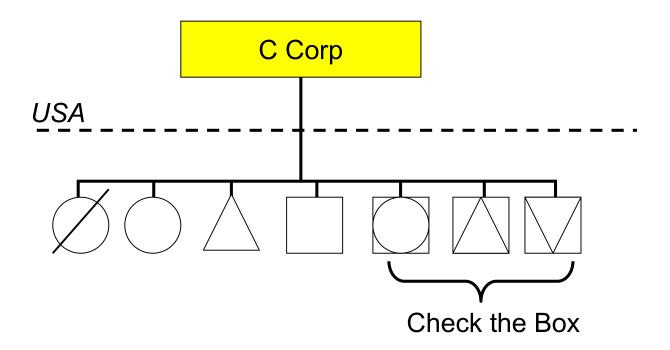
Structure options



Structure options



Structure options



Rodriguez v. Commissioner Investment in U.S. Property Tax court decision dated December 7, 2011

- The IRS agreed as to the amount of the section 956 inclusions due to the Mexican CFC's investment in U.S. real property.
- However, the IRS disallowed qualified dividend treatment on the basis that the section 956 inclusion was not a dividend pursuant to Revenue Procedure 2004-70 and assessed approximately \$600K in tax deficiencies (approximately \$300K per year).

Rodriguez v. Commissioner Investment in U.S. Property Tax court decision dated December 7, 2011

The tax court in disallowing qualified dividend treatment, pointed out that the same 1962 legislation that enacted section 951, which does not provide for dividend treatment, also enacted section 1248, which provides that in certain circumstances gain from disposition of CFC stock "shall be included in the gross income of such person as a dividend, to the extent of the earnings and profits of the foreign corporation". Sec. 1248(a). The absence, in the same legislation, of any corresponding provision for section 951 inclusions seems purposeful. Consistent with this legislative scheme, the regulations carefully distinguish "deemed dividends" under sections 551 and 1248 from "deemed inclusions" under section 951(a).

Assumptions

Ultimate individual shareholders > \$450K Taxable income

Ultimate individual shareholders are U.S. citizens or RAs

All FTC utilized under FTC Limitation

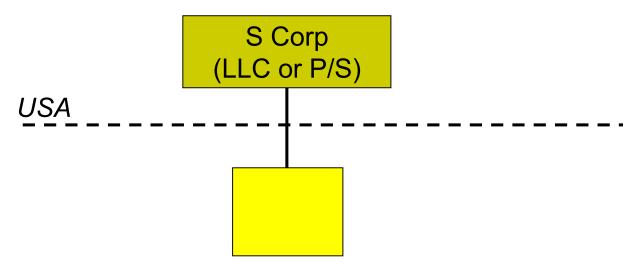
Non Treaty jurisdictions

Non taxing example – Bahamas

Low tax example – Singapore

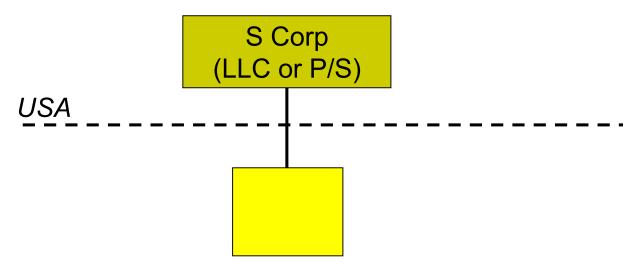
High tax example - Brazil

S Corporation/LLC/Partnership Wholly-owned CFC – Non taxing jurisdiction



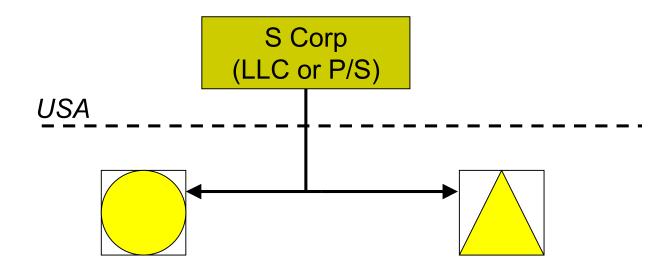
- Non taxing jurisdiction Bahamas
- No treaty
- Current ETR 0%
- Losses not deductible
- S Corp Long term ETR 43.4%
- LLC/Partnership Long term ETR 43.4%

S Corporation/LLC/Partnership Wholly-owned CFC – Non taxing jurisdiction Subpart F income or Investment in U.S. Property



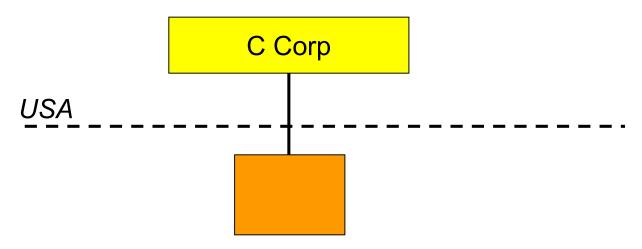
- Non taxing jurisdiction Bahamas
- No treaty
- Subpart F Current ETR 43.4%
- Losses not deductible
- S Corp Long term ETR 43.4%
- LLC/Partnership Long term ETR 43.4%

S Corporation/LLC/Partnership Wholly-owned Flow through entity – Non taxing jurisdiction



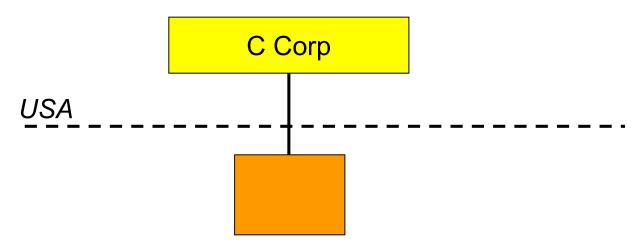
- Non taxing jurisdiction Bahamas
- Potentially no SE tax to S Corp
- Current ETR to S corp earnings 39.6%
- Direct/Indirect FTC Available
- Current ETR to LLC/Partnership earnings 43.4%

C Corporation Wholly-owned CFC – Non taxing jurisdiction



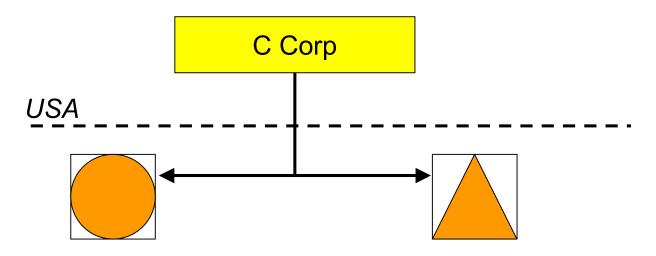
- Non taxing jurisdiction Bahamas
- No treaty
- Current ETR 0%
- Losses not deductible
- C Corp Long term ETR 34%
- ETR upon distribution to shareholders 49.7%

C Corporation Wholly-owned CFC – Non taxing jurisdiction Subpart F income



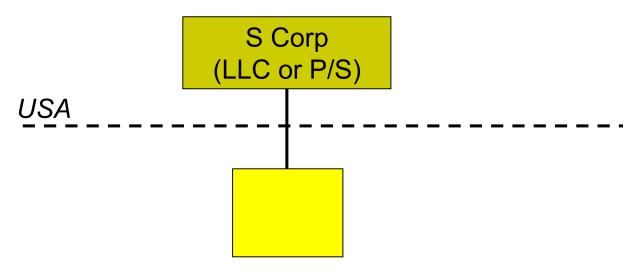
- Non taxing jurisdiction Bahamas
- No treaty
- Subpart F Current ETR 34%
- Losses not deductible
- C Corp Long term ETR 34%
- ETR upon distribution to shareholders 49.7%

C Corporation Wholly-owned Flow through entity – Non taxing jurisdiction



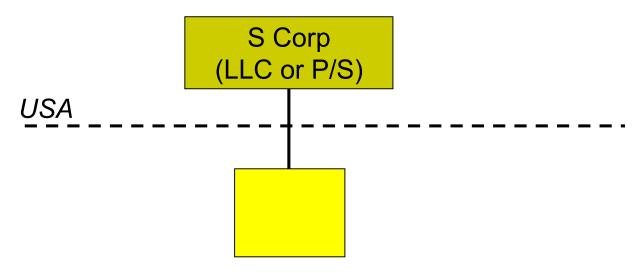
- Non taxing jurisdiction Bahamas
- Current ETR to C corp earnings 34.0%
- Ultimate ETR to shareholders 49.7%

S Corporation/LLC/Partnership Wholly-owned CFC – Low tax jurisdiction



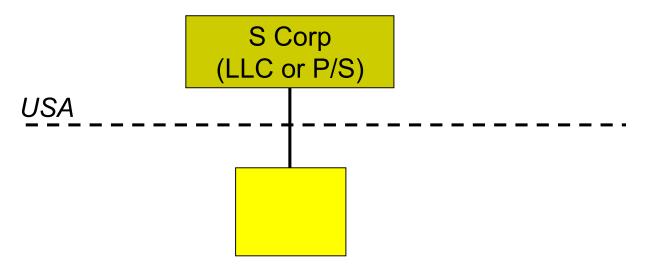
- Low tax jurisdiction Singapore
- No treaty
- Current ETR 17.0%
- Losses not deductible
- S Corp Long term ETR 53.0%
- LLC/Partnership Long term ETR 53.0%

S Corporation/LLC/Partnership Wholly-owned CFC – Low tax jurisdiction Subpart F income



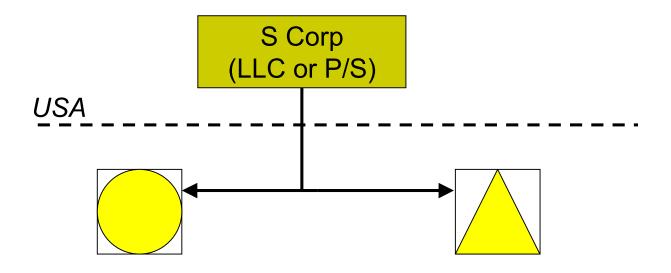
- Low tax jurisdiction Singapore
- No treaty
- Subpart F Current ETR 53.0%
- Losses not deductible
- S Corp Long term ETR 53.0%
- LLC/Partnership Long term ETR 53.0%

S Corporation/LLC/Partnership Wholly-owned CFC – Low tax jurisdiction



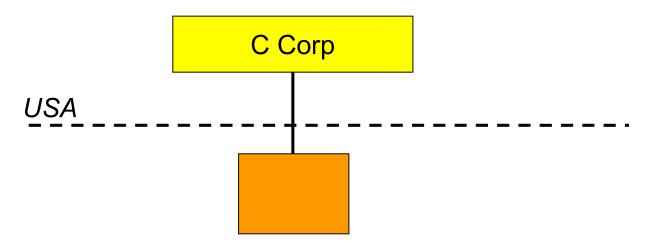
- Low tax jurisdiction Singapore/Pioneer Tax Holiday
- No treaty
- Current ETR 0%
- Losses not deductible
- S Corp Long term ETR 43.4%
- LLC/Partnership Long term ETR 43.4%

S Corporation/LLC/Partnership Wholly-owned Flow through entity – Low tax jurisdiction



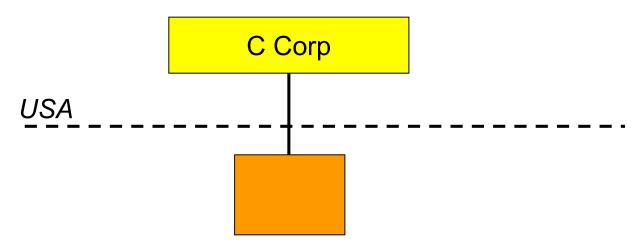
- Low tax jurisdiction Singapore
- Potentially no SE tax to S Corp
- Current ETR to S corp earnings 39.6%
- Direct/Indirect FTC Available
- Current ETR to LLC/Partnership earnings 43.4%

C Corporation Wholly-owned CFC – Low tax jurisdiction



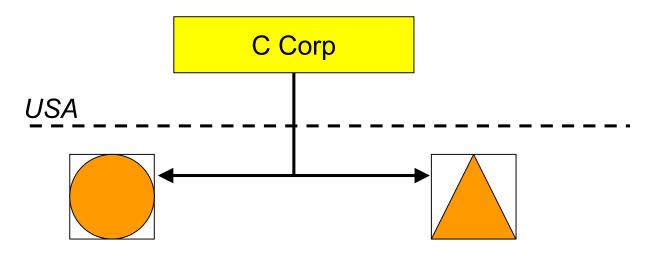
- Low tax jurisdiction Singapore
- No treaty
- Current ETR 17%
- Losses not deductible
- C Corp Long term ETR 34%
- ETR upon distribution to shareholders 49.7%

C Corporation Wholly-owned CFC – Low tax jurisdiction Subpart F income



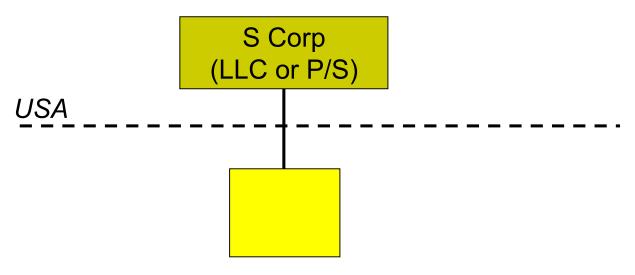
- Low tax jurisdiction Singapore
- No treaty
- Subpart F Current ETR 34%
- Losses not deductible
- C Corp Long term ETR 34%
- ETR upon distribution to shareholders 49.7%

C Corporation Wholly-owned Flow through entity — Low tax jurisdiction



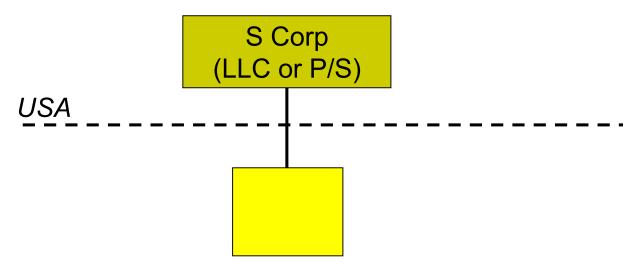
- Low tax jurisdiction Singapore
- Current ETR applicable to C corp earnings 34.0%
- Ultimate ETR to shareholders 49.7%

S Corporation/LLC/Partnership Wholly-owned CFC – High tax jurisdiction



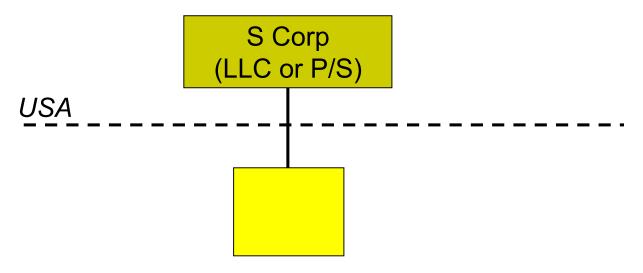
- High tax jurisdiction Brazil
- No treaty
- Current ETR 34.0%
- Losses not deductible
- S Corp Long term ETR 62.6%
- LLC/Partnership Long term ETR 62.6%

S Corporation/LLC/Partnership Wholly-owned CFC – High tax jurisdiction Subpart F Income



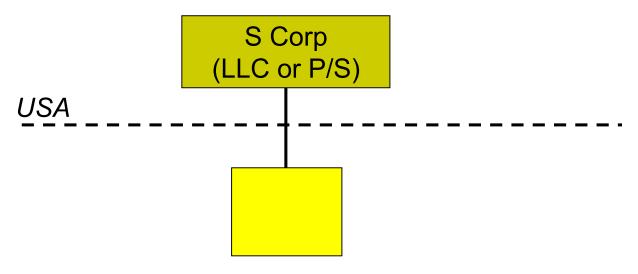
- High tax jurisdiction Brazil
- No treaty
- Subpart F Current ETR 62.6%
- High Tax Exception ETR 34.0%
- Losses not deductible
- S Corp Long term ETR 62.6%
- LLC/Partnership Long term ETR 62.6%

S Corporation/LLC/Partnership Wholly-owned CFC – High tax jurisdiction Investment in U.S. Property



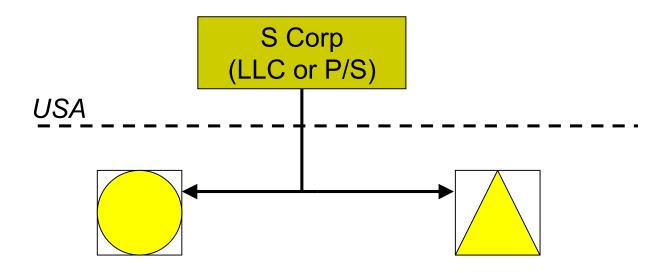
- High tax jurisdiction Brazil
- No treaty
- Subpart F Current ETR 62.6%
- High Tax Exception ETR N/A
- Corporate Tax Election 34.0%
- Losses not deductible
- S Corp Long term ETR 62.6%
- LLC/Partnership Long term ETR 62.6%

S Corporation/LLC/Partnership Wholly-owned CFC – Dividends accumulated Exit strategy – dividends deferred until final year



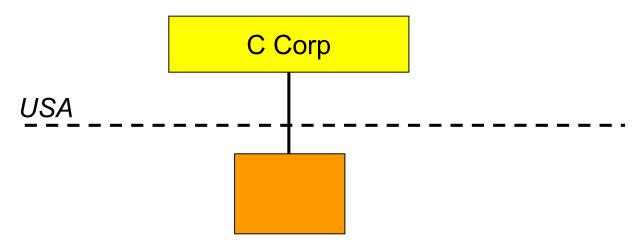
- High tax jurisdiction Brazil
- No treaty
- Current ETR 34.0%
- Losses not deductible
- S Corp year of exit ETR 49.7%
- LLC/Partnership year of exit ETR 49.7%

S Corporation/LLC/Partnership Wholly-owned Flow through entity — High tax jurisdiction



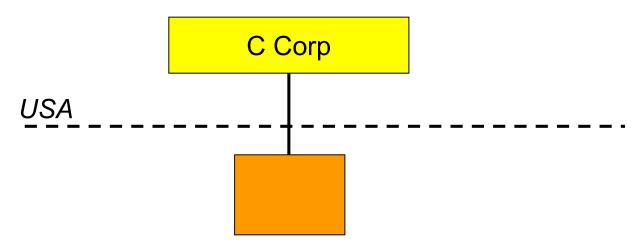
- High tax jurisdiction Brazil
- Potentially no SE tax to S Corp
- Current ETR to S corp earnings 39.6%
- Direct/Indirect FTC Available
- Current ETR to LLC/Partnership earnings 43.4%

C Corporation Wholly-owned CFC – High tax jurisdiction



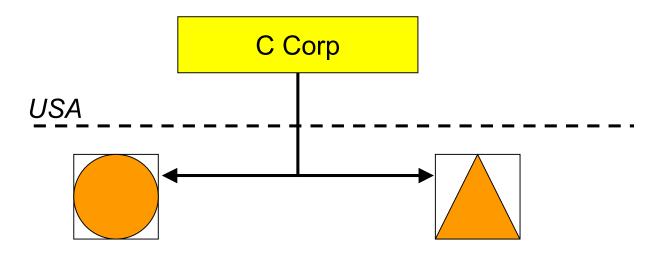
- High tax jurisdiction Brazil
- No treaty
- Current ETR 34%
- Losses not deductible
- C Corp Long term ETR 34%
- ETR upon distribution to shareholders 49.7%

C Corporation Wholly-owned CFC – High tax jurisdiction Subpart F Income



- High tax jurisdiction Brazil
- No treaty
- Subpart F ETR 34%
- Losses not deductible
- C Corp Long term ETR 34%
- ETR upon distribution to shareholders 49.7%

C Corporation Wholly-owned Flow through entity – High tax jurisdiction



- High tax jurisdiction Brazil
- Current ETR applicable to C corp earnings 34.0%
- Ultimate ETR to shareholders 49.7%

Treaty jurisdictions

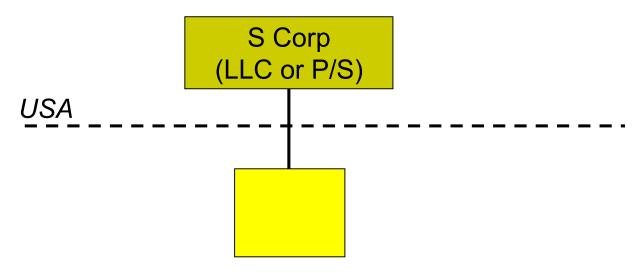
Non-taxing example – India (Tax Holiday)

Low tax examples – Switzerland, Ireland

Mid-level tax example – United Kingdom

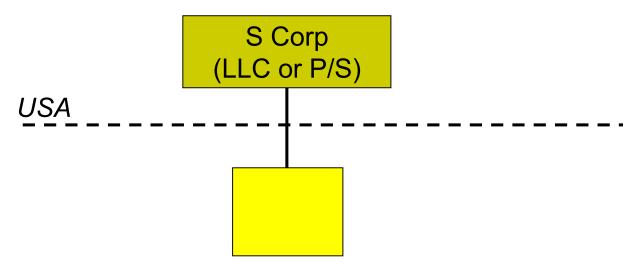
High tax examples – Australia, Canada

S Corporation/LLC/Partnership Wholly-owned CFC – Low tax jurisdiction



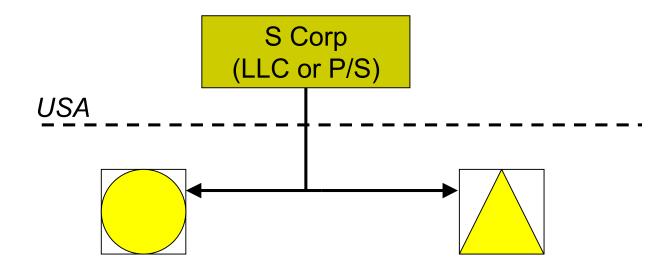
- Non-taxing jurisdiction India (Tax Holiday)
- Treaty
- Current ETR 0%
- Losses not deductible
- Indian tax on transfer pricing adjustments
- S Corp Long term ETR 23.8%
- LLC/Partnership Long term ETR 23.8%

S Corporation/LLC/Partnership Wholly-owned CFC – Low tax jurisdiction Subpart F Income – Indian Tax Holiday



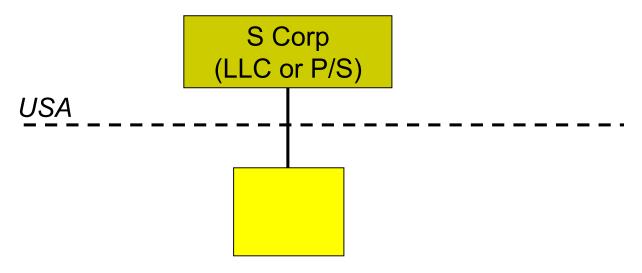
- Low tax jurisdiction India (Tax Holiday)
- Treaty
- Subpart F ETR 43.4%
- Losses not deductible
- S Corp Long term ETR 43.4%
- LLC/Partnership Long term ETR 43.4%

S Corporation/LLC/Partnership Wholly-owned Flow through entity – Low tax jurisdiction



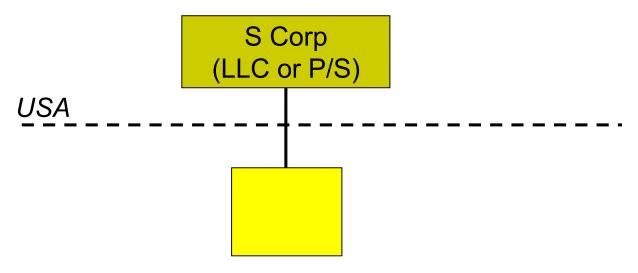
- Low tax jurisdiction India (Tax Holiday)
- Potentially no SE tax to S Corp
- Current ETR to S corp earnings 39.6%
- Direct/Indirect FTC Available
- Current ETR to LLC/Partnership earnings 43.4%

S Corporation/LLC/Partnership Wholly-owned CFC – Low tax jurisdiction



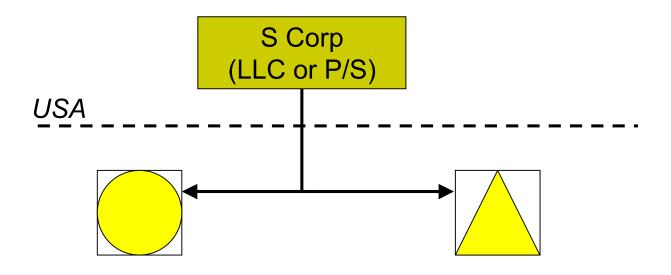
- Low tax jurisdiction Switzerland
- Treaty
- Current ETR 10.8%
- Losses not deductible
- Swiss DWT generates FTC against U.S. tax
- S Corp Long term ETR 32.0%
- LLC/Partnership Long term ETR 32.0%

S Corporation/LLC/Partnership Wholly-owned CFC – Low tax jurisdiction Subpart F Income – Interest on Swiss accounts



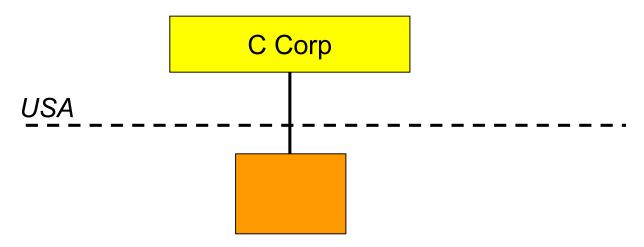
- Low tax jurisdiction Switzerland
- Treaty
- Subpart F ETR 49.5%
- Losses not deductible
- S Corp Long term ETR 49.5%
- LLC/Partnership Long term ETR 49.5%

S Corporation/LLC/Partnership Wholly-owned Flow through entity – Low tax jurisdiction



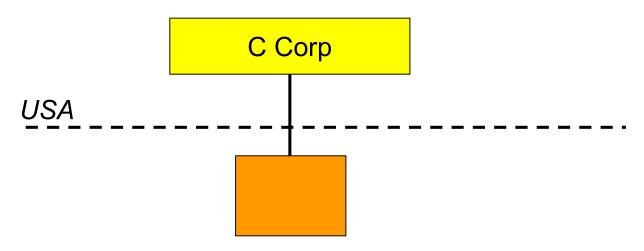
- Low tax jurisdiction Switzerland
- Potentially no SE tax to S Corp
- Current ETR to S corp earnings 39.6%
- Direct/Indirect FTC Available
- Current ETR to LLC/Partnership earnings 43.4%

C Corporation Wholly-owned CFC – Low tax jurisdiction



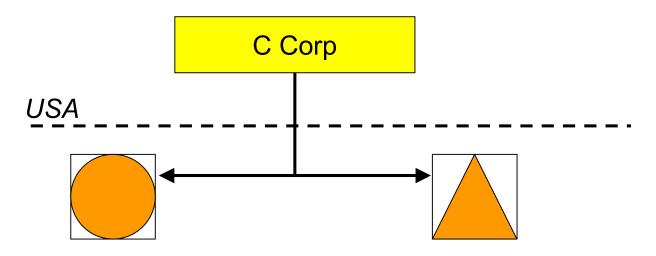
- Low tax jurisdiction Switzerland
- Treaty
- Current ETR 10.8%
- Losses not deductible
- C Corp Long term ETR 34%
- ETR upon distribution to shareholders 49.7%

C Corporation Wholly-owned CFC – Low tax jurisdiction Subpart F Income



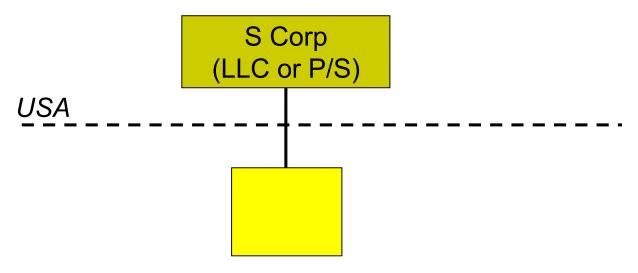
- Low tax jurisdiction Switzerland
- Treaty
- Subpart F ETR 49.5%
- Corporate tax election ETR 34.0%
- Losses not deductible
- C Corp Long term ETR 34.0%
- ETR upon distribution to shareholders 49.7%

C Corporation Wholly-owned Flow through entity — Low tax jurisdiction



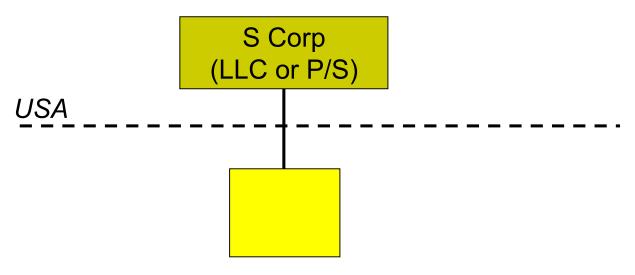
- Low tax jurisdiction Switzerland
- Current ETR applicable to C corp earnings 34.0%
- Ultimate ETR to shareholders 49.7%

S Corporation/LLC/Partnership Wholly-owned CFC – Low tax jurisdiction



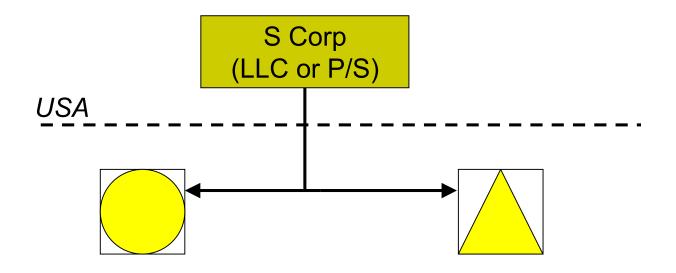
- Low tax jurisdiction Ireland
- Treaty
- Current ETR 12.5%
- Losses not deductible
- Irish DWT generates FTC against U.S. tax
- S Corp Long term ETR 33.3%
- LLC/Partnership Long term ETR 33.3%

S Corporation/LLC/Partnership Wholly-owned CFC – Low tax jurisdiction Subpart F Income – Interest on Irish accounts



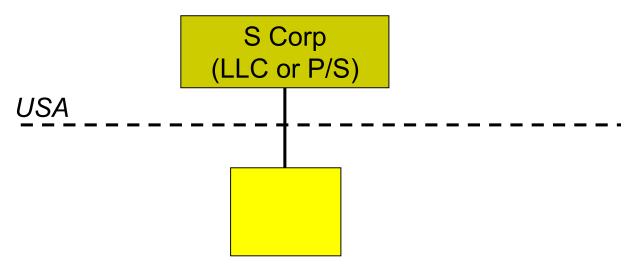
- Low tax jurisdiction Ireland
- Treaty
- Subpart F ETR 50.5%
- Corporate tax election 34.0%
- Losses not deductible
- S Corp Long term ETR 49.7%
- LLC/Partnership Long term ETR 49.7%

S Corporation/LLC/Partnership Wholly-owned Flow through entity – Low tax jurisdiction



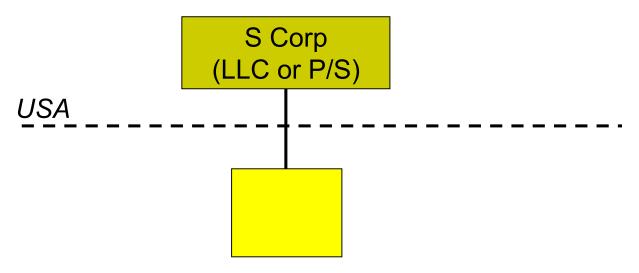
- Low tax jurisdiction Ireland
- Potentially no SE tax to S Corp
- Current ETR to S corp earnings 39.6%
- Direct/Indirect FTC Available
- Current ETR to LLC/Partnership earnings 43.4%

S Corporation/LLC/Partnership Wholly-owned CFC – Mid-level tax jurisdiction



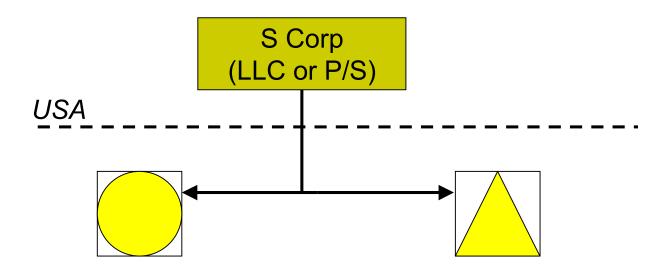
- Mid-level tax jurisdiction United Kingdom
- Treaty
- Current ETR 23.0%
- Losses not deductible
- No U.K. DWT
- S Corp Long term ETR 41.3%
- LLC/Partnership Long term ETR 41.3%

S Corporation/LLC/Partnership Wholly-owned CFC – Mid-level tax jurisdiction Subpart F Income – Interest on U.K. accounts



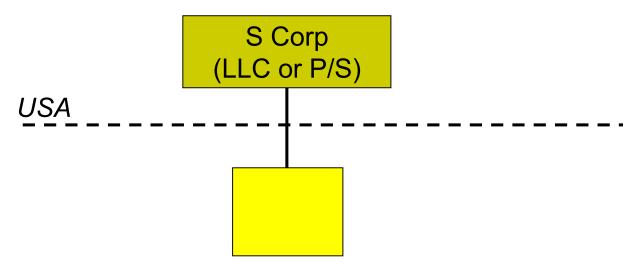
- Mid-level tax jurisdiction United Kingdom
- Treaty
- Subpart F ETR 56.4%
- Corporate tax election 34.0%
- Losses not deductible
- S Corp Long term ETR 49.7%
- LLC/Partnership Long term ETR 49.7%

S Corporation/LLC/Partnership Wholly-owned Flow through entity — Mid-level tax jurisdiction



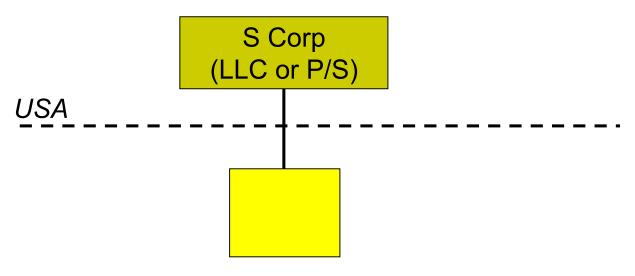
- Mid-level tax jurisdiction United Kingdom
- Potentially no SE tax to S Corp
- Current ETR to S corp earnings 39.6%
- Direct/Indirect FTC Available
- Current ETR to LLC/Partnership earnings 43.4%

S Corporation/LLC/Partnership Wholly-owned CFC – High tax jurisdiction



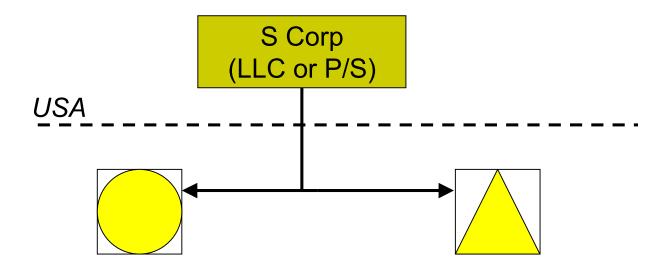
- High tax jurisdiction Australia
- Treaty
- Current ETR 30.0%
- Losses not deductible
- S Corp Long term ETR 46.7%
- LLC/Partnership Long term ETR 46.7%

S Corporation/LLC/Partnership Wholly-owned CFC – High tax jurisdiction Subpart F Income – Interest on Aussie accounts



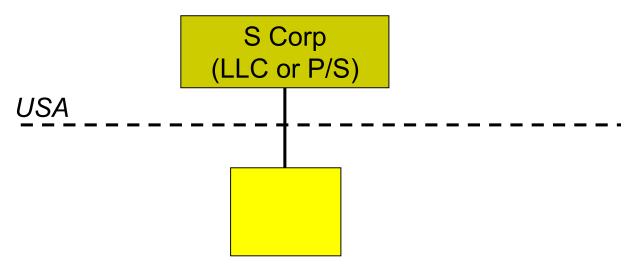
- High tax jurisdiction Australia
- Treaty
- Subpart F ETR 56.4%
- High tax exception N/A
- Corporate tax election 34.0%
- Losses not deductible
- S Corp Long term ETR 49.7%
- LLC/Partnership Long term ETR 49.7%

S Corporation/LLC/Partnership Wholly-owned Flow through entity — High tax jurisdiction



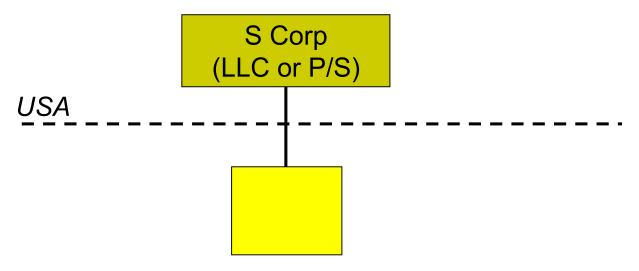
- High tax jurisdiction Australia
- Potentially no SE tax to S Corp
- Current ETR to S corp earnings 39.6%
- Direct/Indirect FTC Available
- Current ETR to LLC/Partnership earnings 43.4%

S Corporation/LLC/Partnership Wholly-owned CFC – High tax jurisdiction



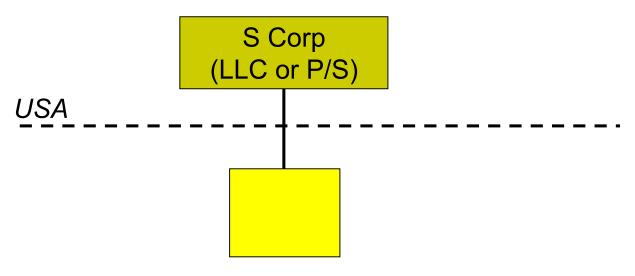
- High tax jurisdiction Canada
- Treaty
- Current ETR 26.5%
- Losses not deductible
- S Corp Long term ETR 44.0%
- LLC/Partnership Long term ETR 44.0%

S Corporation/LLC/Partnership Wholly-owned CFC – High tax jurisdiction Capital gains



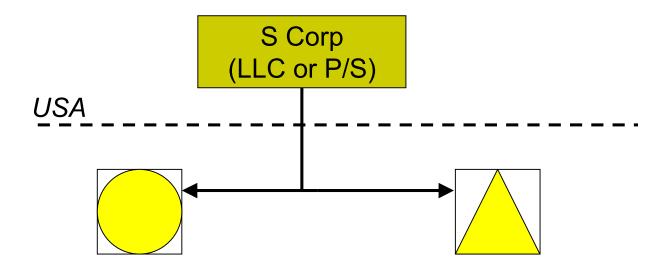
- High tax jurisdiction Canada
- Treaty
- Current ETR 13.25%
- Losses not deductible
- S Corp Long term ETR 33.9%
- LLC/Partnership Long term ETR 33.9%

S Corporation/LLC/Partnership Wholly-owned CFC – High tax jurisdiction Subpart F Income – Interest on Aussie accounts



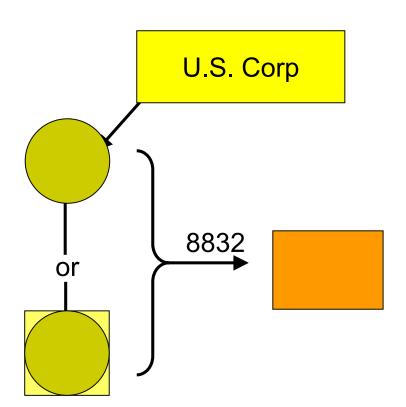
- High tax jurisdiction Canada
- Treaty
- Subpart F ETR 58.4%
- High tax exception N/A
- Corporate tax election 34.0%
- Losses not deductible
- S Corp Long term ETR 49.7%
- LLC/Partnership Long term ETR 49.7%

S Corporation/LLC/Partnership Wholly-owned Flow through entity — High tax jurisdiction



- High tax jurisdiction Canada
- Potentially no SE tax to S Corp
- Current ETR to S corp earnings 44.9%
- Direct/Indirect FTC Available
- Current ETR to LLC/Partnership earnings 44.9%

U.S. check the box regime Electing to regard the ULC



Deemed U.S. Tax Consequences

- Deemed 351 Transfer
- Potential branch loss recapture
- Inventory gains deemed recognized
- Depreciation recaptured

Form 8832

| Departme | B832 nuary 2006) ent of the Treasury Revenue Service Entity Classification Election | | OMB No. 1545-1516 | |
|--|--|-------|-------------------|--|
| | Name of entity | EIN ► | | |
| Type or Print | Number, street, and room or suite no. If a P.O. box, see instructions. | | | |
| | City or town, state, and ZIP code. If a foreign address, enter city, province or state, postal code and country. | | | |
| 1 Type of election (see instructions): | | | | |
| a [| a Initial classification by a newly-formed entity. | | | |
| b [| Change in current classification. | | | |
| 2 F | Form of entity (see instructions): | | | |
| а | A domestic eligible entity electing to be classified as an association taxable as a corporation. | | | |
| b [| A domestic eligible entity electing to be classified as a partnership. | | | |
| c [| A domestic eligible entity with a single owner electing to be disregarded as a separate entity. | | | |
| d [| A foreign eligible entity electing to be classified as an association taxable as a corporation. | | | |
| e [| A foreign eligible entity electing to be classified as a partnership. | | | |
| f [| A foreign eligible entity with a single owner electing to be disregarded as a separate entity. | | | |

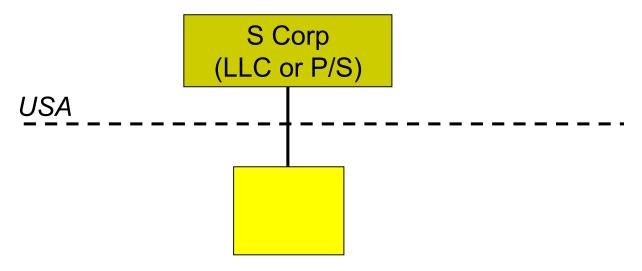
Treaty jurisdictions U.S. – Chile tax treaty Pending ratification

The Chile-U.S. Treaty was signed on February 4, 2010

The Chile-U.S. Treaty was sent to the U.S. Senate for approval on May 17, 2012 but was not ratified during 2012

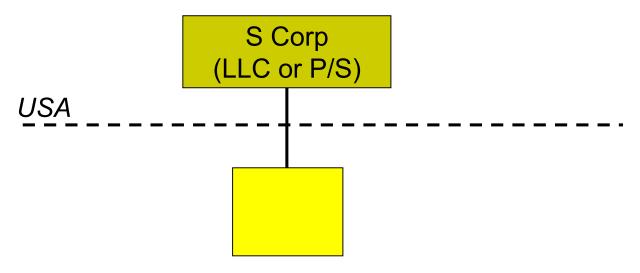
If the Treaty is ratified during 2013 it will likely become effective January 1, 2014

S Corporation/LLC/Partnership Wholly-owned CFC – Chile If Treaty ratified during 2013



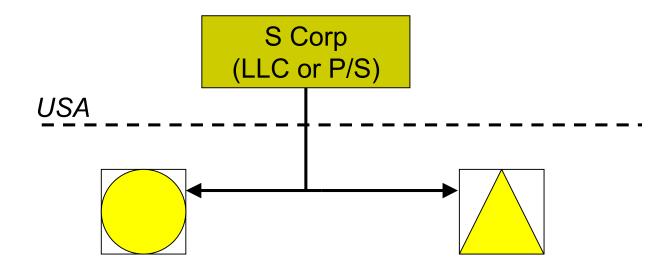
- High tax jurisdiction Chile
- Treaty
- Current ETR 20.0%
- Losses not deductible
- S Corp Long term ETR 39.0%
- LLC/Partnership Long term ETR 39.0%

S Corporation/LLC/Partnership Wholly-owned CFC – Chile If Treaty not ratified during 2013



- High tax jurisdiction Chile
- Treaty
- Current ETR 20.0%
- Losses not deductible
- S Corp Long term ETR 54.7%
- LLC/Partnership Long term ETR 54.7%

S Corporation/LLC/Partnership Wholly-owned Flow through entity — High tax jurisdiction



- High tax jurisdiction Chile
- Potentially no SE tax to S Corp
- Current ETR to S corp earnings 39.6%
- Direct/Indirect FTC Available
- Current ETR to LLC/Partnership earnings 43.4%

Treaty jurisdictions Multiple CFCs Cyprus as holding company jurisdiction

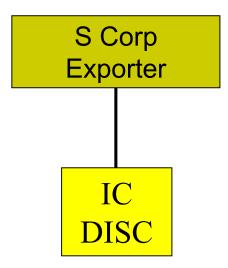
Notice 2011-64

Definition of Qualified foreign corporation

IRS position: a foreign corporation is treated as though it were claiming treaty benefits, even if it does not derive income from sources within the United States

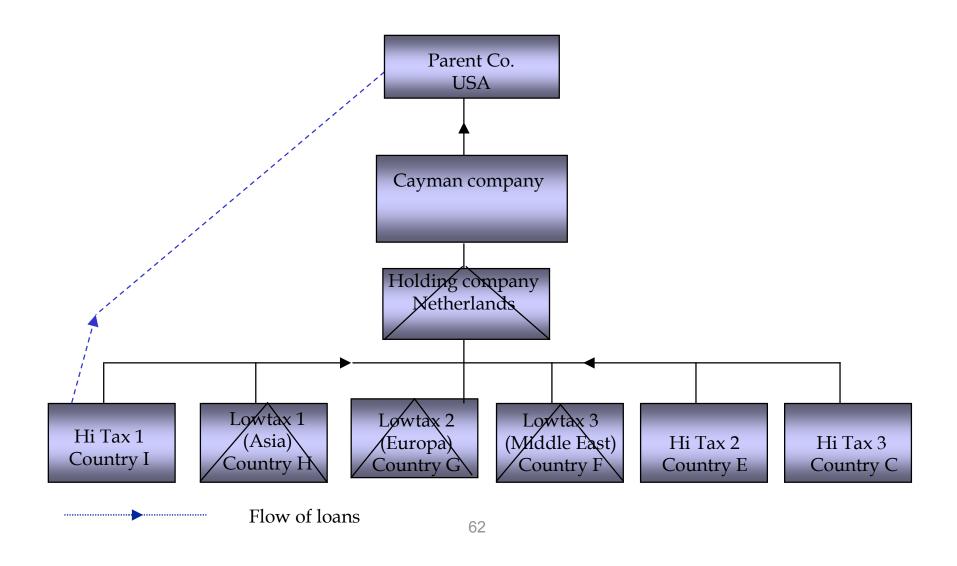
Dividends from Cyprus may be viewed as Non-qualified dividends Under this definition

S Corporation/LLC/Partnership IC DISC

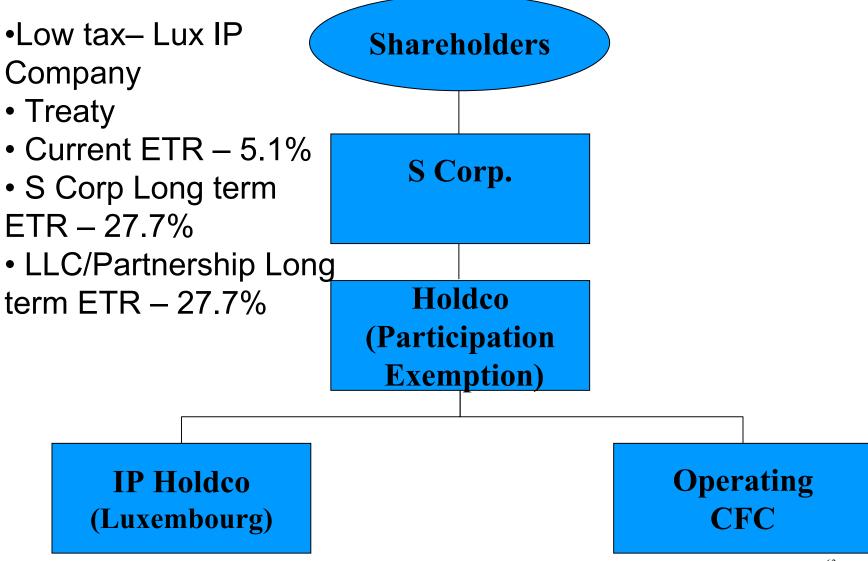


- IC DISC
- Low Margin ETR 23.8%
- High Margin ETR 31.7%

Super Holding company structure



IP Company Cost Sharing Arrangement



Treaty jurisdictions Multiple CFCs Look through rule

Section 954(c)(6)

Expires for years beginning after 12/31/2013.

Use CFC tax year beginning in 2013 and ending in 2014 If it meets section 898 requirement

Questions?



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